

**Women Helping Women
Chief Strategy Officer
Job Description**

Position Summary

The Chief Strategy Officer is an Executive Team member responsible for amplifying the execution of WHW's strategies, especially as it relates to diversifying and securing sustainable revenue. This role magnifies the impact of the Agency's mission by forecasting opportunities, securing new partnerships, overseeing and analyzing strategic implementation of programming, and develops nuanced, in-depth relationships with philanthropists, policy makers, elected officials, and major donors.

Key Responsibilities:

Leadership:

- Establish and maintain relationships characterized as effective, professional, and collaborative, with coworkers, volunteers, interns, donors, board members, vendors, and other community members
- Build, activate and execute effective move management strategies at the agency for donors.
- Develop and execute strategies to grow major gifts program
- Partner with CEO, Development Chair and Board Leadership to build endowment strategies and planned giving campaigns.
- Serve as agency Ambassador and perform public speaking to drive donor cultivation and funding partnerships for the agency.
- Present development driven financial plans, Agency strategies, and key updates to both the President & CEO and CFO.
- Promote positive public image by demonstrating awareness of WHW's goals in a manner that promotes teamwork, collaboration, cohesiveness, and manifests Agency's core values.
- Oversees, manages, and executes existing and future Agency strategies
- Ensure any applicable metrics and performance pointers are in place in order to measure all progress and ensure that all metrics are communicated across the board of the Agency.
- Collaborates with senior management Leadership Team to devise effective short and long term plans to maximize opportunities to meet community needs while expanding brand and securing revenue
- Collaborating with the CFO to develop capital financial plan in alignment with Agency strategies.
- Own oversight of driving new programs/strategies to ensure the financial sustainable security of WHW
- Identify and build relationships for revenue drivers and strategic opportunities in the region and state

Risk Management:

- Identify Agency and programmatic risks and ideate and drive strategies to mitigate risks

Analysis & Forecasting:

- Development outcomes and metrics for key Agency strategies

Qualifications:

Must excel with a proven track record of fundraising and increasing revenue while maintaining a comprehensive and cohesive brand or identity.

- Strong time management skills to manage strategic initiatives and to forecast future opportunities and threats
- Strong work ethos
- Finance management skills to assess budgets needed to execute and sustain key initiatives
- Very strong relationship building skills as being part of a cross-department team with the Agency's major fundraising campaign and government relationships.
- Must excel at public speaking and communication, both verbally and in writing.
- Must be willing to challenge the standard thinking with new ideas, new approaches, and new solutions that focus on innovation.
- Preferred 6+ years of experience in a leadership and management position.
- Preferred, but not required, experience or knowledge of gender-based violence movement.
- Demonstrated experience in development and fundraising is required.
- Preferred experience in planning strategic initiatives in order to create a solid plan that will benefit the Agency's initiatives and boost mission impact.

Other Requirements: To facilitate Agency effectiveness, may be expected to take on other duties assigned.

Confidentiality: May be involved in confidential personnel, and interagency issues. Responsible for client confidentiality.

Supervision:

- Supervise Development Team Members

Women Helping Women is an equality and equity opportunity employer and believes in equity and inclusion and welcomes diversity of experience and expression in recruitment, hiring, training, compensation and promotion of diverse talent.

ACCOUNTABILITY:	President & CEO
HOURS:	Full-Time
PAY BASIS:	Salaried, Exempt
BENEFITS:	As stated in the current Employee Handbook
EDUCATION:	Bachelor's Degree Preferred